

DRAFT Projected SC25 Revenue and Expense (St. Louis, MO)
ASSOCIATION OF TEACHER EDUCATORS

Proposed SC revenue/expense in U.S. Dollars

Revenue

Contributions - ATE
Contributions - LFTE
Exhibits
Program Sponsorship
Program Adds
Registration (300 @ \$425)
K12 One Day Rate (\$175 * 20 = 1 day pass)
Workshops (2 WS * 20 reg * \$75 + 10 ISNP Reg @ \$75)
Come Along - 4 meals (10 * \$230)
President's Brunch (\$55 *10)

\$ 1,500.00
\$ 1,000.00
\$ 15,000.00
\$ 15,000.00
\$ 15,000.00
\$ 129,400.00
\$ 3,500.00
\$ 3,750.00
\$ 2,300.00
\$ 550.00

Planning Calculations
Spn / Ads / Exh \$ 45,000
Reg / WS / CF \$ 136,650

Gross Profit (Loss)

\$ 187,000

Expenses

Hotel	BoD / Strategic Plan Meeting (plan for 20)
	President's Governance Reception
	President's Reception
	President's Brunch
	Opening Session - Dinner
	Day 1 - Lunch
	Day 2 - Lunch
Admin	ASCAP
	Supplies (includes bulk purchase of bags)
	Copying (pre-conference and on-site)
	Shipping and Storage
	Miscellaneous
	IT/AV/Internet
	Travel for Speakers & Hotel Master Acct
Programs	Leadership Academy - Breakfast
	ISNP - Contental Breakfast
	Inquiry Initiative

\$ 2,000.00
\$ 3,500.00
\$ 1,500.00
\$ 11,000.00
\$ 30,000.00
\$ 20,000.00
\$ -
\$ 75.00
\$ 2,000.00
\$ 1,000.00
\$ 6,000.00
\$ 2,000.00
\$ 55,000.00
\$ 4,000.00
\$ 3,000.00
\$ -
\$ 2,000.00

Planning Calculations
 F&B Totals \$ 73,000
 F&B w/ Est Tax \$ 99,280
 F&B Required Min \$ 50,000
 F&B w/ Est Tax \$ 68,000

Total Expenses

\$ 143,075

Net Operating Income (Loss)

\$ 43,925

LFTE Sponsored \$1K